

# PIENAAR BROS NORTH

## COMPANY PROFILE

As a company, Pienaar Bros North has been trading for more than 50 years and is today one of the largest distributors of personal protective equipment in Southern Africa. We have numerous branches and on-site stores strategically positioned to offer a broad range of products and services across South Africa, Botswana and Mozambique.

We strive for excellence in service, quality and price. By using our buying power and relationships with suppliers (local and international), we are able to negotiate the best quality and prices on personal protection equipment. With stock in excess of R120 million, and a staff complement of over 650 experienced, trained and motivated people, we can support the varied requirements of our approximately 3 000 account customers reliably and expeditiously.

Our business is aimed at providing as broad a range as possible of personal protective equipment and supplementary products to our customers by providing a range of PPE product that suits the pocket of our customers. This includes branded and affordable ranges.

## COMPANY INFO

Registered Name:	Brian Pienaar North (Pty) Ltd
Trading Name:	Pienaar Bros North
Company Reg. No.:	1999/000175/07

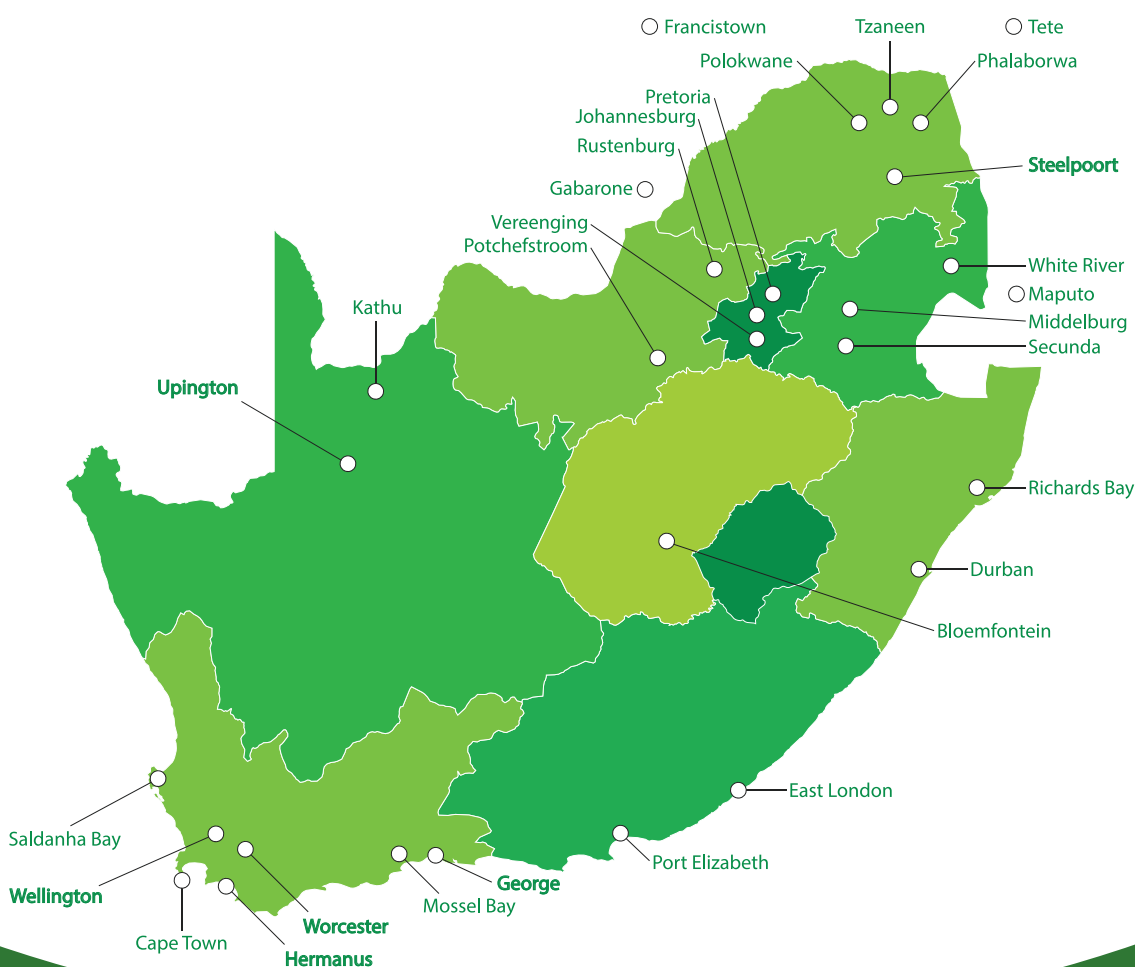


# LOCAL MANUFACTURING

As a local company with deep roots in South Africa, and a belief that there is a positive future, our management has committed to manufacturing of some key PPE products locally. This commitment is a re-affirmation of the country and its people, and our ability to produce technical products, as well as provide much sought after employment. Our team of experienced management and dedicated staff manufacture a variety of injection moulded products that include SABs approved hard hats and caps, welding helmets, face shields and glove clips, at our premises in Johannesburg. We are confident that the quality of the products are world class, which is confirmed by the support of these goods by many leading companies who continue to use and trust these products for their protection.

## BRANCH NETWORK

Our Branch network is strategically positioned in areas where we believe we can support our customers. This allows us to provide products and services to customers who have a diverse geographical footprint.



# SUPPLY PARTNERS

Our supply partners form an integral part of our success and provide critical additional value (such as training and technical support) to our customers. These relationships have become deeper over time, and we collaborate as much as possible to find products that are functional providing answers to real workplace problems.



# A LEVEL 4 BBBEE CONTRIBUTOR



**TRANSFORMEX**  
constant change

## BRIAN PIENAAR NORTH (PTY) LTD

BBBEE Contribution Level:

**4**

BEE Supplier Recognition:

**100%**

### A Transformex Generic Verification Scorecard

Products and Services	Distributors of protective clothing and allied products
Physical Address	43 Snapper Road, Wadeville, 1401
Registration Number	1999/000175/07
Vat Number	4040178586

Scorecard Elements	Maximum Score	Company Score	Principle Used	Yes/No
BEE Ownership	25.00	<b>25.00</b>	Modified Flow through	<b>No</b>
BEE Management Control	19.00	<b>7.06</b>	Exclusion Principle	<b>No</b>
Skills Development	25.00	<b>18.82</b>	Discounting Principle	<b>No</b>
Enterprise & Supplier Development	46.00	<b>31.93</b>	Participated in Y.E.S Initiative	<b>No</b>
Socio-Economic Development	05.00	<b>5.00</b>	Achieve Y.E.S Target and 2.5% Absorption	<b>No</b>
Youth Empowerment Service	N/A	<b>N/A</b>	Achieve 1.5 x Y.E.S Target and 5% Absorption	<b>No</b>
Total Score	120.00	<b>87.81</b>	Achieve Double Y.E.S Target and 5% Absorption	<b>No</b>
Empowering Supplier	YES		Issue Date	<b>14 November 2023</b>
Certificate Number	<b>BRI001G8481123</b>		Re-issue Date	<b>N/A</b>
Issue Number	<b>1</b>		Expiry Date	<b>13 November 2024</b>

Analysis	Result	Analysis	Result
Black Economic Ownership:	30.00%	Black Disabled Ownership:	00.00%
Black Voting Rights:	30.00%	Black Unemployed Ownership:	00.00%
Black Women Economic Ownership:	30.00%	Black People living in Rural Areas:	00.00%
Black Women Voting Rights:	30.00%	Black Military Veterans:	00.00%
Black Designated Ownership:	00.00%	Black New Entrant:	30.00%
Black Youth Ownership:	00.00%		

Financial Year End:	<b>31 May 2023</b>
Measurement Period:	<b>01 June 2022 – 31 May 2023</b>
Standard Used:	Amended Codes of Good Practice on BEE: Gazette No. 36928 and Gazette No. 42496
Act	Broad-Based Black Economic Empowerment Amendment Act, 2013: Gazette No. 37271

**Jesse James**

**For Transformex CC**

TRANSFORMEX CC, Reg 2007/043419/23  
Contact 011 477-5622 or visit [www.transformex.co.za](http://www.transformex.co.za)



BVA151  
COR07-C: GENERIC VERIFICATION CERTIFICATE V01R101020





## Safety Workwear Manufacturers

MB Workwear is owned and managed by Pienaar Bros North. For over 60 years we have been dedicated to manufacturing quality protective clothing which enables workers to perform their jobs safely and efficiently.

We produce a wide variety of safety workwear to service a number of industries, focussing primarily on the mining, foundry, steel, OGP (oil, gas and petroleum), chemical and utilities industries. Our meticulous manufacturing process, experience, safety-centric attitude and our commitment to quality has helped us establish long lasting relationships in a number of industry communities throughout the United Kingdom, Canada and Africa.

Our dedicated approach to the consistent innovation of garment solutions has also allowed us to develop a number of specialised garments such as the original flame retardant workwear range, Zeroflame®, Nomex® and our new Protal® Electric Arc protective range. We also manufacture the Vinex® and Alumax ranges, a collection of aluminium splash proof garments which are used by

the world's largest mining company, BHP Billiton. The quality of our garments has been recognised throughout the world through various accreditations. We are an ISO 9001 certified company with SABs approved status. In addition, our garments meet Canadian and European safety standards and any new advancement is comprehensively tested before release.

Committed to safety and innovation, we strive to develop garments which satisfy the needs of individuals who work in dangerous environments and are constantly pushing the boundaries to provide superior safetywear solutions for all industries.

Brands proudly brought to you by MB Workwear



# SPECIALISED VENDOR SOFTWARE

At Pienaar Bros, we have a unique vendor management software system called Metamorphosis. Developed in-house, it's a cutting-edge tool offering insight into a customer's usage and spend trends and is enhanced with a real-time reporting system and business intelligence. It's linked to a network of suppliers and a just-in-time approach to stock maintenance. Customisable to a client's needs, Metamorphosis is all about ensuring cost-savings whenever and wherever possible. A product of Pienaar Bros, it's a tool that sets us apart.





**Cost Saving**  
Budgets  
COP:  
Bulk  
Individual



**Inventory Issue**

- \* Bulk Issue
- \* Employee
- \* Contractor




**Quick Over Budget Approval**

Reject All ☐ Approve All ☒



**Reporting**  
Customisable  
Export Excel

Cost Center Budget  
Average Report  
Monthly Management  
COP Break Down




**Employee Profiling**  
Bulk Profiling  
COP



**Off Line Version**


Sync when  
Connected

**Biometrics**  
Access Card  
Photo



**Dual Warehouse:**  
Customer Stock  
Pienaar Stock



**Live Web Portal**


Dash Board  
Graphs  
Inventory  
....



**All In The Name**  
**Metamorphosis:**  
Customisable



**Electronic**  
Signature  
POD Cloud




**Return**  
Deposit  
Inventory




**Meta \_ Laundry**

Health & Safety  
Tracking  
Wash Cycle  
Life Expectancy




**Fully Auditable**

Transactions  
COP | Over Budget  
Inventory  
Audit Tables



**ESD Plan**

Preferential Procurement Strategy  
Social Impact Strategy  
Commercial Strategy  
Integrated with business plan.



**Meta \_ Mobile**

Dash Board Budget  
Non Conformance  
Safety Checklist  
Over Budget Approval

# PIENAAR BROS NORTH BRANCHES

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